

Corporate Capabilities — Executive Summary

Corporate Snapshot

Thompson Gray is a Huntsville-based business founded in 2008. Under the leadership of company founder Sheila Thompson and CEO Ron Gray, our company is a proven and reliable industry partner with demonstrated experience in complex business functions. Key focus areas include program analysis, budget development and execution, ERP optimization, acquisition support and cost analysis support.

To support these core competencies we have assembled a staff of highly skilled experts led by a strong, experienced executive team. This depth allows Thompson Gray to provide market leading business support from tactical execution to strategic development. Building on our business function success, Thompson Gray also offers an expanded portfolio that includes engineering, cybersecurity and logistics capabilities.

At Thompson Gray our strength is our people. We bring strong technical knowledge and skills to all of our service offerings, plus a reputation for aligning the right people for each customer's requirements. Our PMs, Directors and senior leaders are all experienced practitioners in their respective disciplines, and we leverage their expertise to ensure the highest level of support possible. The combination of experienced executive leadership supporting our technical experts make Thompson Gray a low risk, high payoff choice for our customers.

■ Locations

- Corporate Headquarters – Huntsville, Alabama
- National Capitol Region Office – Washington, D.C.

■ Key Corporate Enablers

- GSA Schedule: GS-00F-097DA
- DCAA approved accounting system
- ISO 9001:2015 certified
- Better Business Bureau accredited

Core Competencies

- GFEBS Optimization
- Program/Budget Analysis
- Acquisition Support
- Life Cycle Logistics Support
- IT Support
- Cybersecurity Support
- Engineering and Technical Services

Key Focus Areas

■ Financial Services Support

- GFEBS ERP — Comprehensive Support

■ Program Management Support

- Public Works
- POM Development Support
- Audit

■ Acquisition Support

- Cost Estimation
- Earned Value Management
- Technical Expertise
- Tactical and Enterprise Cybersecurity

■ Engineering

- Software and Web Development
- Engineering Support
- Logistics Support



THOMPSON GRAY

4240 Balmoral Drive SW, Suite 300
Huntsville, Alabama 35801
(256) 582-1414 • thompsongrayinc.com

